Towards a Practice of Token Engineering

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#Data #Incentives



Audio radar



The Unreasonable Effectiveness of Data



1000x more data





Silo mo' data Mo' accuracy Mo' \$

Default incentive: hoard the data

"Show me the incentive and I will show you the outcome."

-Charlie Munger

You can get people to do stuff by rewarding them with tokens. This is a superpower.



Change the incentives!

Sile Pool mo' data Mo' accuracy Mo' \$



Early iterations



Engagements / Incentives & marbets no into do por ever data - & distance fix price up-front 11 reputation (subjective) on-data 1-You have SOK stated in - 1/10,000 we lid Supplier scientist XA -ead key is a percential hash of a row of rate. (HD, willet) 2. All to compute a key from data is public Stake 3. .. fory data is made public, then Anyone can open my wallet leget \$50k. model poisnes visible for data supplies data visible for scientist data puiste - madel parans private public ouf. printe Imodel use obtinuted public toten dist. or Here Markets? date data co-ourer of \$ 1 prodel model Takensing Access to Data Revenue Fixed surgery - Each defect has its own tilms. Pixen sweet - "ICO a dataset" - WICO a dataset" - Wich defa is particular for usess, \$ is split necerds to At 1-04 token ownership Tokenizing Access to Data Itzelf -e.g. 100 tokens. You can occars the date if you own the token. 00

Multi-level a action, supplier set price Sata bank Thave IK miles , bidden plane XBOX TOP 2. Auction happens are -sof conditions based on the bid, when you get to as it #2 500) highest > \$ 10K now TOP 3 in 2 ms 16K Ind-highesthids got data \$3K in 2 mu \$IK now"; in 3 m. rest in 1-6 mos" And : in 6 mos: data is set free. Stermit /MCM - post content, - post data, got takens got takens - spond taken to upwate - it other upwate; 3 1. Supplier says: total price \$LOK. Tap biddless in pool get data now " De Fascaled later 13 only winkle by Marketplace for obtescalis data Numerar itself" Pooling with Tap biddens in pool get Rest get data later. Supplior-set price these folks took set supple. IOK 7K \$ 32K zon 1× 2× others Set data in Aller is it and (idete sty Free o)

Challenges O. Denvertix late. 1. How to ensure supplier get pail who losing ability to get paid in Eutome. "Free riding" "Privacy" "Copy is title" 2. Friction in pricing) - percelative impact per dataset Static -> Dynamic dataset Fring ilder Non Fring ilde (gars stale) - data labeling source - data obfuseation market Signals Tools to address file ridery - Stake in bolief of take working value of dataset States - Set the Frer " after De Detring to - Data provider doesn't care - by lata scialit - Licensing - Aron gin - GURR - price asked by supplies readine - price bid by scientist - reputation e-reputation of dataset - provenance -visk of litigate - supplier - only the smart contract can see - -- scientist the data. Eg docker + locks - bandies for non-freed viding detection P Svalac gained from dalasel (s) in Pet FL F-total value at nature a view for and strate - prediction market belief in value of -If data set free, for the your muste key gots exposed my stake of ### date at - novelty of a dataset -Data obtescation, as latent variables on NN (like taken price of data set Nermoni malimite Tay GANSI



Early iterations: Flailing

Can we structure this better?

Realization: Tokenized Ecosystems Are a Lot Like Evolutionary Algorithms!

What	Tokenized ecosystem	Evolutionary Algorithm
Goals	Block reward function E.g. "Maximize hash rate"	Objective function E.g. "Minimize error"
Measurement & test	Proof E.g. "Proof of Work"	Evaluate fitness E.g. "Simulate circuit"
System agents	Miners & token holders (humans) In a network	Individuals (computer agents) In a population
System clock	Block reward interval	Generation
Incentives & Disincentives	You can't control human, Just reward: give tokens And punish: slash stake	You can't control individual, Just reward: reproduce And punish: kill

We can approach token design as optimization design.

Optimization Design

Steps in Optimization Design

1. Formulate the problem. Objectives, constraints, design space.

2. Try an existing solver. If needed, try different problem formulations or solvers.

3. Design new solver?

1. Formulation of an optimization problem Objectives & constraints in a design space

The algorithm's aim is formulated as a constrained multiobjective optimization problem

minimize
$$f_i(\phi)$$
 $i = 1...N_f$
s.t. $g_j(\phi) \le 0$ $j = 1...N_g$
 $h_k(\phi) = 0$ $k = 1...N_h$
 $\phi \in \Phi$
(1)

where Φ is the "general" space of possible topologies and sizings. The algorithm traverses Φ to return a Pareto-optimal

2. Try an existing solver. Does it converge?



3. Design new solver

e homo-	TABLE II
motopy	PROCEDURE SANGRIAOPTIMIZATION()
coarsely	Inputs: $D, N_a, K, N_L(k)$
ructural	Outputs: d^*
y. Tradi-	1. $N_{gen} = 0; P = \emptyset, P_{all} = \emptyset$ 2. while stop() $\neq True$:
ro path,	3. if $(N_{gen} \% N_a) = 0$:
the zero	4. if $ P < K$: 5. $P_{ P < I} = \emptyset$
several	6. $P_0 = $ SpaceFillIndividuals $(N_L(k), N_D, D)$
	7. for $k = 1$ to $ P $:
mulated	8. $P_k = \text{SelectParents}(P_k, P_{k-1}, N_L(k))$ $P_{k-1} = \text{UndateLocalOptState}(P_{k-1}, k)$ $i = 1$ to $ P_k $
nalyses,	9. $I_{k,j} = \text{OptateLocalOptState}(I_{k,j}, \kappa), j = 1 \text{ to } I_k $ 10. $P_{all} = \text{unique}(P_{all} \cup P)$
oint $\boldsymbol{\theta}$.	11. $P_{ P } = P_{ P } \cup \text{InnerOptimize}(P_{all}, D, k)$
nt/other	12. $d^* = d_i$ in P_{all} with highest Y or Cpk
onnom-	13. $N_{gen} = N_{gen} + 1$ 14. return d^*
corners	
rated in	and all individuals encountered so far in the search. P_{all}
on (with	Lines 2 12 are the generational loop, which repeats until stop

Example of a Successful Outcome



Token Design as Optimization Design



Steps in Token Design

1. Formulate the problem. Objectives, constraints, design space.

2. Try an existing pattern. If needed, try different formulations or solvers.

3. Design new pattern?

1. Formulate the Problem

(a) Ask

• Who are my potential stakeholders?

- And what do each of them want?
- What are possible attack vectors?

(b) Translate those into objectives and constraints.

2. Try Existing Patterns

- 1. Curation
- 2. Proofs of human or compute work
- 3. Identity
- 4. Reputation
- 5. Governance / software updates
- 6. Third-party arbitration
- 7. ...

2.1 Patterns for Curation

- **Binary** membership: Token Curated Registry (TCR)
- Discrete-valued membership: Stake Machines
- Continuous-valued membership: Curation Markets characterized by bonding curve
- Hierarchical membership: each label gets a TCR
- Work tied to membership: Proofed Curation Market
- Non-fungible tokens: Re-Fungible Tokens

2.2 Patterns for Proofs of Compute Work





Case Study: Analysis of Bitcoin

Bitcoin objective function



Objective: Maximize security of network

- Where "security" = compute power
- Therefore, super expensive to roll back changes to the transaction log

Bitcoin objective function

Objective: Maximize security of network

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Result of Bitcoin's objective function: People are maximizing security! = Maximizing electricity More power than USA by mid 2019

Case Study: Design of Ocean

Formulate the Problem: (a) Who are stakeholders? What do they want?

Key stakeholders in Ocean ecosystem				
Stakeholder	What value they can provide	What they might get in return		
Data/service provider, data custodian, data owner	Data/service (market's supply)	Tokens for making available / providing service		
Data/service referrers, curators. Includes exchanges and other application-layer providers.	Data/service (via a provider etc), curation	Tokens for curating		
Data/service verifier. Includes resolution of linked proofs on other chains	Data/service (via a provider etc), verification	Tokens for verification		
Data/service consumer	Tokens	Data/service (market's demand)		
Keepers	Correctly run nodes in network	Tokens for chainkeeping		

Formulate the problem: (b) Translate into objectives and constraints

Objective function: maximize supply of relevant data

Token rewards if: supply relevant data Token rewards if: supply data, and curate it

Formulate the problem: (b) Translate into objectives & constraints

Constraints = checklist:

- For priced data, is there incentive for supplying more? Referring?
- For priced data, good spam prevention?
- For free data, is there incentive for supplying more? Referring?
- For free data, good spam prevention?
- Does the token give higher marginal value to users of the network versus external investors? Eg Does return on capital increase as stake increases?
- Are people incentivized to run keepers?
- Is it simple? Is onboarding low-friction?

Formulate the problem: (b) Translate into objectives & constraints

Towards Good Acting via Staking, Id, Reputation

Good acting general

• Key goal: Is there a means to get high-quality metadata? Eg How do we prevent non-owners of the data from submitting that data? (Fraud).

- Key goal: Are we incentivizing skin-in-the-game? E.g. Does return on capital increase as stake increases?
- Do big providers of data need to stake a lot? Consumers?
- If I have high stake but low reputation, can I make \$? If I have low stake but high reputation, can I make \$? If I have high stake and high reputation, can I make \$\$\$?
- Do keepers (at least keepers with a higher level of reward or privilege) need to stake a lot?
- Is there a good threshold of individual / org identity are they are who they say they are? At the very least, to prevent Sybil attacks. But potentially more, to adhere to data privacy regulations.
- Is there a good measure of individual / org reputation are they a good actor in the ecosystem? (In buying, selling, keeping, etc?)
- Is there a good threshold of data identity is the data what they say it is?
- Is there a good measure of data reputation is the data useful?
- Does remuneration favor data freshness?

2. Try Existing Patterns Some patterns:

- 1. Actor registry
- 2. Data registry
- 3. Actor registry + data registry
- 4. Data registry + free-as-in-beer data curation market. Curation: Pay tokens to listen.

2. Try existing patterns: evaluate on objectives & constraints. None passed...

Key Question	1	2	3	4
For priced data: incentive for supplying more? Referring?	×	*	~	*
For priced data: good spam prevention?	*	~	~	~
For free data: incentive for supplying more? Referring?	×	~	×	~
For free data: good spam prevention?	~	~	*	~
Does token give higher marginal value to users of the network, vs external investors? Eg Does return on capital increase as stake increases?	~	~	✓	~
Are people incentivized to run keepers?	~	~	~	~
It simple? Is onboarding low-friction? Where possible, do we use incentives/crypto rather than legal recourse?	~	~	*	*

3. Try New Patterns Some patterns:

- 1. Actor registry
- 2. Data registry
- 3. Actor registry + data registry
- 4. Data registry + free-as-in-beer data curation market. Curation: Pay tokens to listen.
- 5. Data registry + free data curation market. Curation: Stake tokens as belief in reputation. Auto CDN.
- 6. Actor registry + free&priced data curation market. Curation: Stake tokens as belief in reputation. Auto CDN. "Proofed Curation Market"

3. Try new patterns: evaluate on objectives & constraints

Key Question	1	2	3	4	5	6
For priced data: incentive for supplying more? Referring?	×	ĸ	✓	ĸ	*	>
For priced data: good spam prevention?	и	►	✓	>	 Image: A second s	>
For free data: incentive for supplying more? Referring?	×	ĸ	×	✓	~	 Image: A start of the start of
For free data: good spam prevention?	ж	>	ĸ	>	*	>
Does token give higher marginal value to users of the network, vs external investors? Eg Does return on capital increase as stake increases?	<	◆	~	◆	~	~
Are people incentivized to run keepers?	*	*	✓	✓	~	>
It simple? Is onboarding low-friction? Where possible, do we use incentives/crypto rather than legal recourse?	✓	✓	*	*	~	~

Objective: maximize supply of relevant data



- Reward curating data (staking on it) + making it available
- New pattern: Proofed Curation Market

 $E(R_{ij}) \alpha \log 10(S_{ij}) * \log 10(D_j) * T * R_i$ Expected reward for user i on dataset j $S_{ij} = predicted popularity$ = user's curation market = ward e dataset = ward e dataset = ward e dataset = ward e dataset

From AI data to AI services

Motivations:

- Privacy, so compute on-premise or decentralized
- Data is heavy, so compute on-premise
- Link in emerging decentralized AI compute

Objective function: Maximize supply of relevant *services*

=reward curating *services* + proving that it was delivered

$$E(R_{ij}) \alpha \log 10(S_{ij}) * \log 10(D_j) * T * R_i$$
predicted popularity
of service
proofed popularity
of service



On Tools



Tools

Q: How do we design circuits? (\$50M+ at stake)

A: CAD Tools for

- Simulation,
- Verification, and
- Design



Simulation of Circuit Dynamics



Verification across Worst-Case Conditions



Interactive Design / Exploration



Tools for Tokenized Ecosystems?

- Simulation? _____
- Verification?
- Design? _____
- We have tokenized ecosystems to design, \$1B at stake
- are designing tokenized ecosystems...
- Without tools
- Which means we might be getting it all wrong! Go



Towards Token Engineering





is the creative application of science, mathematical methods, and empirical evidence

to the innovation, design, construction, operation and maintenance

of structures, machines, materials, devices, systems, processes, and organizations.

Engineering Responsibility



Engineering has

Theory, Practice, Tools, Responsibility

Science ←→ Engineering

- Engineering is about building things that work.
- Science is about contributing new knowledge.
- They're complementary.

Therefore **token engineering** is complementary to the science of cryptoeconomics / **token economics**.

Towards a Token Engineering Community



$TE \rightarrow TE$ Community

- A pleasant surprise to me: "Token Engineering" resonated with a *lot* of people
- And many new connections for me.
- Many amazing conversations.
- A collective realization: we need to share knowledge, to learn from each other!

Mission of the TE Community

To grow TE into an **engineering discipline**

collectively as a community

in a decentralized, permissionless, open-source fashion that all can contribute to and all can use.

An inspiration: evolution of software engineering. C2 wiki $\rightarrow \boxtimes$

《終 Wel

Welcome Visitors	× m m		REFACTORING IMPROVING THE DESIGN OF EXISTING CODE	A BRIEF GUIDE TO THE STAN OBJECT MODELING LANGUAG MARTIN FOWLER Forewords by Cris Kobryn, Grady Booch, Ivar Jacobson, and Jim Rumbaugh	VIN DARD SE
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A Wiki for TE: tokenengineering.net

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navigation	 <u>Tools</u>: Simulation, Design, Verification, etc. Related projects. 			
<u>Main page</u>	Reading Resources : Learn more!			
<u>Contents</u>	 <u>Community</u> : Events, related communities, more. 			
Featured cont	ent About			
<u>Glossary</u>	Welcome to the Taken Engineering (TE) wiki & community! Please is in and contributer) Simply sign up then slick is			
search	The Challenge			
Search	Creating tokenized ecosystems is <i>hard</i> . How do we figure out what we want? How do we manifest that intent with block and validate the design? How do we anticipate attacks and respond to them? How do we update the protocols? Given t			







of circulation. Perhaps it is a finite list of exclusive members who have access to VIP services? Ref



Glossary



Reading Resources

Related Disciplines

- Mechanism Design
- <u>Algorithmic Game Theory</u>
- <u>Economic Systems Design</u>
- <u>Game Mechanics Design</u>
- Systems Engineering
- Publicy Policy Analysis & Design
- Swarm Robotics
- Operations Research

Reading Resources

- Alex Evans, <u>A Crash Course in Mechanism Design for Cryptoeconomic Applications</u>, Oct 2017
- Trent McConaghy, Towards a Practice of Token Engineering Part I, Part II, Part III, Feb 2018
- Michael Zargham, On Engineering Economic Systems Part I, Part II, Mar 2018
- Elad Verbin, <u>Behavioral Crypto-Economics: The Challenge and Promise of Blockchain Incentive Design</u>, Mar 2018
- Jacob Horne, <u>The Emergence of Cryptoeconomic Primitives</u>
- Chris Burniske, <u>The Crypto J-Curve</u>, Aug 2017
- Chris Burniske, <u>Cryptoasset Valuations</u>, Sept 2017
- Adrian Colyer, Designing Secure Ethereum Smart Contracts a Finite State Machine Approach, Mar 2018
- «add to me» «and start to group these more:) »



Global Gathering NYC

Ways to Participate

- Edit this wiki and impart your wisdom! Add blocks, tools, readings.
- Tweet with #tokenengineering hashtag
- Attend a meetup (see <u>Events</u>). Or: start your own!
- Subscribe to the TE mailing list:

Email Address

Subscribe





Conclusion

Conclusion: Towards a Practice of #TokenEngineering

- Token design ≈ optimization design
- So, approach token design as optimization design!
 - 1. Formulate problem. Objectives, constraints.
 - 2. Try existing patterns. Iterate.
 - 3. If needed, try new design.
- This process helped a *lot* for designing Ocean (so far)
- Token Engineering = Theory + practice + tools + responsibility
- A community is forming! Tokenengineering.net

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